



It's time to get ready for AMsuite.[®]

States in which you write business are moving to AMsuite soon.

What to expect from AMsuite

- 1 Easier and faster quoting from a streamlined process
- 2 Better customer value from new discounts and options
- 3 Doing more yourself with less need for underwriting review

Start prepping today.



AMsuite makes quoting and booking easier



Quoting is more flexible

Important qualifying questions are asked up-front, and you can skip around if you are just trying to get a rate. That saves time. And the interface is set up so that the look-and-feel and logic are the same for all products. It's intuitive.



Information is imported

Details about drivers, owners, home and vehicles are imported for you, which saves you data entry time and improves the accuracy of information a customer may have forgotten or does not know. Data already entered in AMsuite also automatically appears in new quotes. That's great for cross-selling.



Underwriting is low-to-no touch

The need for an underwriter to review and approve a quote is greatly reduced. If a referral is needed, built-in tools manage the process. A new electronic signature tool lets a customer sign any necessary forms at your office or even at home. It's a huge time saver.



You are empowered

Add or remove endorsements without help from Customer Service. For example, agents writing rental policies now can simply change an occupancy from rental to vacant and back to rental. That eliminates the hassle of a cancel/rewrite just to change the occupancy mid-term.

What to expect in the coming weeks

State-by-state roll-out

AMsuite is rolling out a few states at a time. If you write business in several states, for a time you will be using both AMsuite and modernLINK, depending on the location of the customer risk. You will be forwarded to the correct version of a product when you select a state.

We'll give you information to share with producers

Over the next few weeks, we will send you a series of emails to help you quickly become comfortable with the new platform and the new products. Please share those emails with your producers and sub-producers to help them be informed as well.

New business happens first

New business currently in your pipeline, and quoted in modernLINK, should be booked before the go-live date. After that date, any uncompleted business will need to be requoted in AMsuite.

Migration of current business follows later

A few months after a state transitions to AMsuite for new business, the process for migrating current business will begin. Letters sent to customers will guide them through the transition. Copies of the letters will be attached to the customer's account in AMsuite to make it easy to address questions.

New discounts and options enhance products



Supporting the new quoting tool, our product lines have been refreshed. The core coverages will still be familiar to you, but new options and lots of discounts will make the products even more attractive.

Key residential product changes

Dwelling Basic

Water damage (\$10,000 limit) is a new option in this named peril/ACV program. It offers great flexibility in terms of occupancy, age and condition.

Dwelling Special

A variation of a DP-3 form, this program protects vacant property, rental property, and seasonal homes with all risk/replacement cost coverage. Switching between rental and vacant occupancy now takes just a few seconds. There are new options for water damage (up to 100% Coverage A) and theft.

Homeowners

This package of coverage provides essential protection (basic form or broad form) plus upgrades for water damage, theft, and service line failure for customers not needing or qualifying for HO-3 coverage.

Manufactured Home

This long-time American Modern program has been redesigned to allow more customized coverage. Up to 25 units now can be written on one policy.

Key recreational product changes

Collector Vehicle

The quoting process has been simplified to make it easier for non-specialists to quote. The classification and modification system is much simpler to use.

Motorsports

The motorcycle program has expanded to include customs and antiques, plus snowmobiles and slower electric vehicles. The pricing model has been revised to be more competitive.

Boat

This program now includes personal watercraft and antique vessels, but yachts are now quoted in a separate program. The easier quoting model will eliminate most calls for underwriting help.

Yacht

This is an entirely new program. It covers cabin cruisers and yachts longer than 26 feet in length and valued up to \$1M.

A product's availability may vary by state and your agency's authorization. These products are offered only through American Modern Property and Casualty Insurance Company.



Get the details at
amig.com/amsuite

How to get ready for AMsuite

Upgrade your browser

Like most of today's online tools, AMsuite requires a newer web browser. Chrome is the best option (it's free and easy to install), but Internet Explorer version 10 or later is fine, too.

Take a training class

We've built a library of interactive training resources. We suggest starting with the navigation class. Once you are comfortable with the new look-and-feel, then move on to a quoting or product class.

Look at product improvements

We kept the best of our programs and added more discounts and other options. To help you quickly understand what is new, take a look at our side-by-side comparison charts, and our new sell sheets.

Spread the word

Specifics on the timing of the roll-out, and what you need to know, will be sent to you by email. Please share them with anyone in your office who quotes personal lines, or producers who work with your agency.

 For training, product information and other details, go to amig.com/amsuite.

Help is just a click or call away

Learn at your own pace or from an instructor

Get comfortable with AMsuite and the new product lines with videos and print resources. Take self-paced training, or sign up for online training with an instructor. It's all available online.

Check key dates posted online

A calendar on the website tells you exactly when your state goes live and other key dates.

Emails will be sent to you with details

Informative emails will be sent to you in the weeks leading to the go-live date. Please share those messages with your producers. It's an easy way to keep everyone informed.

Get real-time help when using AMsuite

- Each web page includes quoting tips specific to just that page so there is no need to stop your work to look elsewhere for an answer to a question. Just click on the button.
- Click-to-chat lets you interact with an agent. Get help with the quoting process or ask about a product's coverage. The link is on every page.



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